



FOR IMMEDIATE RELEASE

Lian Beng's 1QFY12 net profit grows 76% year-on-year to S\$19.3 million

- 1QFY12 revenue increased 21% year-on-year to S\$135.8 million
- Cash generative operations contributed to cash position of S\$181.4 million as at 31 August 2011
- Order book of S\$761 million as at 31 August 2011 provides continuous flow of activities

SINGAPORE, 10 October 2011 – One of Singapore's home-grown listed construction groups, **Lian Beng Group** ("Lian Beng" or "the Group") (聯明集團) reports a 76% increase year-on-year in net profit to S\$19.3 million in 1QFY12 from S\$11.0 million in 1QFY11 on the back of a 21% increase year-on-year in its 1QFY12 revenue to S\$135.8 million from S\$112.3 million.

S\$'000	3 months 1QFY12 ended 31 August 2011	3 months 1QFY11 ended 31 August 2010	%change
Revenue	135,827	112,300	▲ 21.0%
Gross profit	20,543	17,972	▲ 14.3%
Gross profit margin (%)	15.1%	16.0%	▼ 0.9 [^]
Profit before tax	22,995	13,243	▲ 73.6%
Profit after tax	19,318	10,974	▲ 76.0%
EPS (SGD cents)	3.60	2.06	▲ 74.8%
Net profit margin (%)	14.2%	9.8%	▲ 4.4 [^]

[^]denotes percentage points



Following a record set of results for FY2011 ended 31 May 2011, the Group achieved steady revenue contribution from its core construction segment, property development as well as ready-mixed concrete segments in 1QFY12.

The improvement in the Group's net profit margin was also due to a one-time gain of S\$7.9 million from the sale of its New Industrial Road investment property. Correspondingly, the Group's net profit margin improved by 4.4 percentage points to 14.2% in 1QFY12 from 9.8% in 1QFY11.

Net cash generated from operating activities amounted to S\$32.6 million during the quarter under review. On an operationally efficient and cash generative structure, the Group cash and cash equivalents stood at S\$181.4 million as at 31 August 2011.

Mr Ong Pang Aik, Executive Chairman of Lian Beng Group commented, "Besides our focus on the core construction segment, the Group is also actively seeking for growth opportunities in new markets".

The Group wrapped up the first quarter of its FY2012 with an order book of S\$761 million which will provide earnings visibility. Moving forward, with its track record and versatility in both public and private residential projects, the Group will continue to focus on the core construction segment and will remain active tendering for more building projects in both the private and public housing sectors.

- The End -

About Lian Beng Group

Since its early pillars of foundation in 1973, Lian Beng Group Ltd (SGX: Lian Beng) has grown from being a sub-contractor to a reputable building construction group through a tenacious focus on its core strengths while being ahead of the industry cycle through active viable diversification. Lian Beng, an A1 grade contractor with the Building and Construction Authority (BCA) in General Building, enables it to tender for public sector building projects of unlimited contract value. The Group has left its mark in the building industry both locally and regionally in the public and private residential, institutional, industrial and commercial sectors, with some of its completed projects encompassing the *Grand Duchess, The Lakeshore, The Sixth Avenue Residences and many other government sector projects*. Additionally, Lian Beng's A2 grade in Civil Engineering with BCA opens the doors to civil engineering projects of up to S\$85 million in contract value. Leveraging on its integrated business model, the Group has foraged into property development of both residential and commercial



properties in Singapore; synergistic with the Group's existing core business. Some of its property development and investment projects include *OLA Residences*, *Kovan Residences*, *111 Emerald Hill*, *Lincoln Suites* and *Mandai Industrial*.

The Group, an advocate for sustainable living, was awarded with the Green Mark Platinum award by BCA in 2010 for its project at 29 Harrison Road, Lian Beng Group Headquarters.

For more information, please visit <http://www.lianbeng.com.sg>.

Issued for and on behalf of Lian Beng Group Ltd

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